



<p><b>Inventory</b> 121</p> <p>0% ↑ from Sep 2017: 121</p> <p>Current Avg. Asking Price: \$988,066</p>	<p><b>Avg Sales Price/SI</b> \$409</p> <p>9% ↑ from Sep 2017: \$374</p> <p>Current Avg. Asking Price/SF: \$438</p>	<p><b>Sales Last 12 Mo</b> 192</p> <p>10% ↑ from Sep 2017: 175</p> <p>Average Sold Price: \$706,793 Median Sold Price: \$662,500</p>
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**all basalt property** (under \$7.5M)  
(includes Basalt Proper, El Jebel, Frying Pan/Reudi & Emma/Sporis Creek areas - Meredith excluded)

	listed		pending			closed		closed			
	at 09/30/2018	at 09/30/2018	last 12 mo	change	prev 12 mo	2018 YTD	2017 YTD	2017	2016	2015	2014
<b>Number</b>	121	24	192	10%	175	125	97	161	148	147	113
<b>Dollar Volume</b>	\$124,680,945	\$28,166,900	\$133,919,183	16%	\$115,260,344	\$110,739,389	\$61,029,728	\$117,200,522	\$119,067,613	\$95,105,412	\$89,489,205
<b>Avg Price/SF</b>	\$438	\$510	\$409	9%	\$374	\$469	\$357	\$386	\$367	\$321	\$304
<b>Avg Sales Price</b>	est. \$950,477	est. \$1,128,973	\$706,793	4%	\$678,294	\$918,829	\$629,172	\$686,606	\$706,748	\$670,162	\$614,330
<i>Lowest Selling Price</i>			\$59,000	7%	\$55,000	\$59,000	\$55,000	\$55,000	\$39,000	\$168,000	\$56,000
<i>Highest Selling Price</i>			\$2,625,000	-34%	\$4,000,000	\$4,875,000	\$4,000,000	\$4,000,000	\$3,640,000	\$3,950,000	\$2,800,000
<b>Avg Asking Price</b>	\$988,066	\$1,173,621	\$738,862	3%	\$717,030	\$952,525	\$661,862	\$721,984	\$748,405	\$715,699	\$651,140
<i>Lowest Asking Price</i>	\$69,000	\$389,000	\$79,000	36%	\$58,000	\$79,000	\$58,000	\$58,000	\$39,000	\$173,000	\$58,000
<i>Highest Asking Price</i>	\$5,900,000	\$4,800,000	\$2,750,000	-39%	\$4,495,000	\$4,875,000	\$4,495,000	\$4,495,000	\$3,640,000	\$5,395,000	\$3,495,000
<b>Avg Ask/Sold Discount</b>			4.0%	-0.42	4.4%	3.8%	4.3%	4.1%	4.7%	4.0%	4.4%
<b>Avg Days on Market</b>	230	178	223	-3%	229	233	210	216	235	218	206

\*data excludes Roaring Fork Club activity due to 20-30% distortion of averages

## current basalt general activity report

excludes luxury properties  
due to distortion of averages

### condominiums/townhomes

	listed		pending		closed						
	at 09/30/2018	at 09/30/2018	last 12 mo	change	prev 12 mo	2018 YTD	2017 YTD	2017	2016	2015	2014
Number	46	12	90	20%	75	54	46	82	86	85	55
Dollar Volume	\$29,562,950	\$6,870,000	\$50,161,505	22%	\$41,245,569	\$31,938,630	\$24,810,828	\$43,033,703	\$46,552,291	\$38,827,112	\$25,153,615
AVG Price per SQ FT	\$422	\$451	\$435	8%	\$401	\$456	\$379	\$389	\$371	\$314	\$304
Avg Sales Price	est. \$631,837	est. \$562,847	\$557,350	1%	\$549,941	\$591,456	\$539,366	\$524,801	\$541,306	\$456,790	\$457,338
Lowest Selling Price			\$271,000	26%	\$215,000	\$314,000	\$242,000	\$242,000	\$200,000	\$186,001	\$187,000
Highest Selling Price			\$1,245,000	-21%	\$1,580,938	\$1,245,000	\$1,450,000	\$1,450,000	\$1,800,000	\$888,266	\$1,750,000
Avg Asking Price	\$642,673	\$572,500	\$568,093	1%	\$561,878	\$601,022	\$553,558	\$538,254	\$553,890	\$467,649	\$467,983
Lowest Asking Price	\$325,000	\$389,000	\$279,000	30%	\$215,000	\$314,000	\$242,000	\$242,000	\$215,000	\$175,000	\$184,900
Highest Asking Price	\$1,479,000	\$895,000	\$1,245,000	-27%	\$1,699,000	\$1,245,000	\$1,525,000	\$1,525,000	\$1,800,000	\$876,600	\$1,750,000
Avg Ask/Sold Discount			1.9%	0.02	1.9%	1.7%	2.1%	2.2%	2.6%	2.6%	2.5%
Avg Days on Market	181	146	192	5%	182	191	142	165	206	192	149

### single family homes

	listed		pending		closed						
	at 09/30/2018	at 09/30/2018	last 12 mo	change	prev 12 mo	2018 YTD	2017 YTD	2017	2016	2015	2014
Number	51	9	82	-4%	85	55	57	83	82	84	72
Dollar Volume	\$72,456,000	\$21,296,900	\$75,115,428	6%	\$70,981,775	\$50,798,509	\$44,221,900	\$67,968,819	\$70,423,322	\$71,660,780	\$53,343,300
AVG Price per SQ FT	\$456	\$570	\$372	11%	\$336	\$361	\$312	\$321	\$310	\$307	\$284
Avg Sales Price	est. \$1,420,087	est. \$1,393,867	\$916,042	10%	\$835,080	\$923,609	\$775,823	\$818,901	\$858,821	\$853,105	\$740,879
Lowest Selling Price			\$350,000	96%	\$179,000	\$350,000	\$179,000	\$179,000	\$385,000	\$320,000	\$360,000
Highest Selling Price			\$2,625,000	-34%	\$4,000,000	\$2,550,000	\$4,000,000	\$4,000,000	\$3,100,000	\$3,950,000	\$2,800,000
Avg Asking Price	\$1,499,565	\$1,471,878	\$969,321	-10%	\$1,076,009	\$1,078,021	\$968,861	\$1,013,564	\$1,142,470	\$1,105,348	\$922,546
Lowest Asking Price	\$439,000	\$599,000	\$380,000	112%	\$179,000	\$385,000	\$179,000	\$179,000	\$389,000	\$334,000	\$394,500
Highest Asking Price	\$5,900,000	\$4,800,000	\$2,750,000	-39%	\$4,495,000	\$2,750,000	\$4,495,000	\$4,495,000	\$3,500,000	\$5,395,000	\$3,495,000
Avg Ask/Sold Discount			5.3%	-1.09	6.3%	5.3%	4.9%	5.0%	7.2%	5.5%	5.9%
Avg Days on Market	184	210	218	-14%	254	247	236	229	235	224	239

\*data excludes Roaring Fork Club activity due to 20-30% distortion of averages

### single family lots

	listed		pending		closed						
	at 09/30/2018	at 09/30/2018	last 12 mo	change	prev 12 mo	2018 YTD	2017 YTD	2017	2016	2015	2014
Number	24	0	21	31%	16	26	15	21	11	6	12
Dollar Volume	\$22,661,995	\$0	\$9,212,250	145%	\$3,758,000	\$28,002,250	\$3,563,000	\$6,198,000	\$2,092,000	\$2,935,000	\$10,992,290
Avg Sales Price	est. \$888,188	N/A	\$438,679	87%	\$234,875	\$1,077,010	\$237,533	\$295,143	\$190,182	\$489,167	\$916,024
Lowest Selling Price			\$59,000	7%	\$55,000	\$59,000	\$55,000	\$55,000	\$39,000	\$168,000	\$56,000
Highest Selling Price			\$2,100,000	133%	\$900,000	\$2,350,000	\$900,000	\$900,000	\$344,000	\$1,925,000	\$5,900,000
Avg Asking Price	\$944,250	\$0	\$467,238	83%	\$255,188	\$1,101,288	\$257,200	\$318,405	\$215,082	\$593,000	\$1,044,708
Lowest Asking Price	\$439,000	\$0	\$79,000	36%	\$58,000	\$79,000	\$58,000	\$58,000	\$39,000	\$173,000	\$58,000
Highest Asking Price	\$5,950,000	\$0	\$2,100,000	133%	\$900,000	\$2,350,000	\$900,000	\$900,000	\$349,000	\$2,450,000	\$6,750,000
Avg Ask/Sold Discount			9.0%	-0.60	9.6%	5.9%	9.4%	8.9%	10.9%	10.7%	8.8%
Avg Days on Market	512	0	309	-16%	370	322	358	353	473	523	354